

FREDERICK RESCUE MISSION, INC. & SUBSIDIARIES

CONSOLIDATED FINANCIAL STATEMENTS WITH INDEPENDENT AUDITORS' REPORT

For the Years Ended December 31, 2024 and 2023



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INDEPENDENT AUDITORS' REPORT

Board of Directors
Frederick Rescue Mission, Inc.
and Subsidiaries
Frederick, Maryland

Opinion

We have audited the accompanying consolidated financial statements of *Frederick Rescue Mission*, *Inc. and Subsidiaries* (a nonprofit organization), which comprise the consolidated statements of financial position as of December 31, 2024 and 2023, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of *Frederick Rescue Mission, Inc. and Subsidiaries* as of December 31, 2024 and 2023, and the changes in their net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of *Frederick Rescue Mission, Inc. and Subsidiaries* and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organizations' ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

FREDERICK RESCUE MISSION, INC. & SUBSIDIARIES Independent Auditors' Report Page 2

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether
 due to fraud or error, and design and perform audit procedures responsive to those risks.
 Such procedures include examining, on a test basis, evidence regarding the amounts and
 disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing
 an opinion on the effectiveness of *Frederick Rescue Mission, Inc. and Subsidiaries'*internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the
 aggregate, that raise substantial doubt about Frederick Rescue Mission, Inc. and
 Subsidiaries' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audits, significant audit findings, and certain internal control related matters that we identified during the audits.

Deleon & Stang DeLeon & Stang, CPAs and Advisors Frederick, Maryland April 24, 2025

FREDERICK RESCUE MISSION, INC. & SUBSIDIARIES Consolidated Statements of Financial Position December 31, 2024 and 2023

ASSETS

| _ | 2024 | | 2023 |
|--|-----------------|----|-------------|
| Current assets: | | | |
| Cash and cash equivalents: | | | |
| Cash and cash equivalents | \$ 1,077,124 | \$ | 1,641,106 |
| Residents' savings accounts, restricted | 3,031 | | 3,757 |
| Total cash and cash equivalents | 1,080,155 | | 1,644,863 |
| Investments | 866,770 | | 743,206 |
| Accounts receivable | 17,360 | | 38,695 |
| Unconditional promises to give | 30,553 | | 18,000 |
| Inventory | 53,626 | | 63,030 |
| Prepaid expenses and deposits on fixed assets | 19,757 | | 39,953 |
| Total current assets | 2,068,221 | | 2,547,747 |
| Property and equipment: | | | |
| Land | 482,207 | | 482,207 |
| Buildings | 3,240,158 | | 3,240,158 |
| Furniture and equipment | 750,330 | | 705,907 |
| Improvements | 2,709,815 | | 2,639,065 |
| Vehicles | 475,726 | | 407,226 |
| Construction in progress | 232,314 | | |
| | 7,890,550 | | 7,474,563 |
| Less: accumulated depreciation | (3,132,000) | | (2,859,209) |
| Total property and equipment, net | 4,758,550 | | 4,615,354 |
| Other assets: | | | |
| Security deposits | 6,550 | | 6,550 |
| Investments, quasi-endowment fund | 40,657 | | 35,147 |
| Website development costs (less accumulated amortization | , | | , |
| of \$20,356 and \$14,189, respectively) | 5,139 | | 11,306 |
| Right of use asset - finance lease | 12,762 | | 17,817 |
| Right of use asset - operating lease | 128,976 | | 197,999 |
| Total other assets | 194,084 | _ | 268,819 |
| Total assets | \$ 7,020,855 | \$ | 7,431,920 |

FREDERICK RESCUE MISSION, INC. & SUBSIDIARIES Consolidated Statements of Financial Position (Continued) December 31, 2024 and 2023

LIABILITIES AND NET ASSETS

| | 2024 | 2023 |
|--|---|---|
| <u>Liabilities:</u> Current liabilities: | | |
| Accounts payable Accrued expenses Amounts due to residents Current portion of finance lease liability Current portion of operating lease liability | \$ 17,590 119,485 3,127 4,742 73,845 | \$ 38,584 108,553 4,287 4,010 67,683 |
| Total current liabilities | 218,789 | 223,117 |
| Other liabilities: Long-term portion of finance lease liability Long-term portion of operating lease liability Total other liabilities | 8,308 45,798 | 13,962 119,643 |
| | 54,106 | 133,605 |
| Total liabilities | 272,895 | 356,722 |
| Net assets: Net assets without donor restrictions: Undesignated Board designated | 5,859,289 870,657 | 6,192,278 865,147 |
| Total net assets without donor restrictions | 6,729,946 | 7,057,425 |
| Net assets with donor restrictions | 18,014 | 17,773 |
| Total net assets | 6,747,960 | 7,075,198 |
| Total liabilities and net assets | \$ 7,020,855 | \$ 7,431,920 |

FREDERICK RESCUE MISSION, INC. & SUBSIDIARIES Consolidated Statements of Activities Years Ended December 31, 2024 and 2023

| | 2024 | | | | | 2023 | | | | | |
|---------------------------------------|-----------------|----|-------------------------|----|-----------|------|-------------|----|----------------------|----|-----------|
| | thout donor | | ith donor strictions | | Total | | thout donor | | ith donor strictions | | Total |
| Support and Revenue: | | | | | | | | | | | |
| Contributions | \$ 1,636,144 | \$ | 697,483 | \$ | 2,333,627 | \$ | 1,828,168 | \$ | 690,778 | \$ | 2,518,946 |
| In-kind contributions | 3,061,052 | | - | | 3,061,052 | | 3,043,507 | | - | | 3,043,507 |
| Special events | 339,456 | | - | | 339,456 | | 258,425 | | - | | 258,425 |
| Program service revenue | 54,900 | | - | | 54,900 | | 49,859 | | - | | 49,859 |
| Miscellaneous | 854 | | - | | 854 | | 270 | | - | | 270 |
| Net assets released from restrictions | 697,242 | | (697,242) | | | | 790,011 | | (790,011) | | |
| Total revenue | 5,789,648 | | 241 | | 5,789,889 | | 5,970,240 | | (99,233) | | 5,871,007 |
| Net sales: | | | | | | | | | | | |
| Recycling and other sales revenue | 231,634 | | - | | 231,634 | | 234,621 | | - | | 234,621 |
| Less costs of sales | (231,634) | | | | (231,634) | | (234,621) | | | | (234,621) |
| Gross profit | | | | | | | | | | | |
| Total support, revenue, and net sales | 5,789,648 | | 241 | | 5,789,889 | | 5,970,240 | | (99,233) | | 5,871,007 |

FREDERICK RESCUE MISSION, INC. & SUBSIDIARIES Consolidated Statements of Activities (Continued) Years Ended December 31, 2024 and 2023

| | | 2024 | | 2023 | | | | | |
|---|--|-------------------------|--|--|-------------------------|--|--|--|--|
| | Without donor restrictions | With donor restrictions | Total | Without donor restrictions | With donor restrictions | Total | | | |
| Expenses: | | | | | | | | | |
| Program services: Food Service Changed Life Recovery Faith House Community Outreach Rescued Treasures | \$ 3,370,772 497,128 606,454 125,364 1,029,641 | \$ - - - - | \$ 3,370,772 497,128 606,454 125,364 1,029,641 | \$ 3,248,661 465,662 553,296 121,852 969,872 | \$ - - - - | \$ 3,248,661 465,662 553,296 121,852 969,872 | | | |
| Total program services | 5,629,359 | | 5,629,359 | 5,359,343 | | 5,359,343 | | | |
| Supporting services: Management and general Fundraising | 295,784 354,416 | - - | 295,784 354,416 | 289,872 302,051 | | 289,872 302,051 | | | |
| Total supporting services | 650,200 | | 650,200 | 591,923 | | 591,923 | | | |
| Total expenses | 6,279,559 | | 6,279,559 | 5,951,266 | | 5,951,266 | | | |
| Change in net assets before other items | (489,911) | 241 | (489,670) | 18,974 | (99,233) | (80,259) | | | |
| Other items: Investment income, net | 162,432 | | 162,432 | 133,960 | | 133,960 | | | |
| Total other items | 162,432 | | 162,432 | 133,960 | | 133,960 | | | |
| Change in net assets | (327,479) | 241 | (327,238) | 152,934 | (99,233) | 53,701 | | | |
| Net assets: Beginning of year | 7,057,425 | 17,773 | 7,075,198 | 6,904,491 | 117,006 | 7,021,497 | | | |
| End of year | \$ 6,729,946 | \$ 18,014 | \$ 6,747,960 | \$ 7,057,425 | \$ 17,773 | \$ 7,075,198 | | | |

See Accompanying Notes to Financial Statements
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FREDERICK RESCUE MISSION, INC. & SUBSIDIARIES Consolidated Statement of Functional Expenses Year Ended December 31, 2024

Program services Supporting services Total **Changed Life** functional Community Rescued Total Management Total **Food Service** Recovery **Faith House** Outreach Program and general **Fundraising** Supporting **Treasures** expenses **Expenses:** Food and kitchen supplies \$ 2,210,973 \$ \$ \$ 2,210,973 \$ \$ 2,210,973 \$ \$ \$ 353,530 74,584 Salaries 517,024 215,881 150,859 1,311,878 202,290 120,318 322,608 1,634,486 Clothing 733,116 733,116 733,116 Payroll taxes and employee benefits 123,735 55,025 80,252 10,207 45,434 35,858 382,980 32,469 301,688 81,292 Depreciation and amortization 156,907 58,237 49,142 2,454 24,157 290,897 1,750 4,891 6,641 297,538 Utilities 82,879 52,201 31,508 2,795 3,348 172,731 3,448 3,517 6,965 179,696 Repairs and maintenance 76,590 45,806 31,465 336 12,243 166,440 1,242 581 1,823 168,263 Travel 56,907 12,284 47,958 118,214 80 80 118,294 1,064 1 Lease expense 77,652 77,652 77,652 70,785 Fundraising events 70,785 70,785 Information technology 13,234 11,398 15,440 3,434 4,974 48,480 3,058 10,907 13,965 62,445 Insurance 19,244 15,352 15,617 1,478 2,980 54,671 3,948 2,316 6,264 60,935 3,459 552 Promotion 6,071 2,484 1,518 14,084 44,180 44,180 58,264 Professional fees 1,006 330 422 73 202 2,033 51,510 53,543 25,623 25,887 Program activities and events 4,735 10,612 2,633 21,597 898 40,475 40,475 Supplies 1,503 1,922 7,467 3,657 3,412 4,670 20,709 16,998 18,920 39,629 Training and meetings 2,765 6,913 643 1,944 18,381 4,950 4,432 9,382 27,763 6,116 Newsletter and website 6,013 2,460 3,143 547 1,503 13,666 13,666 13,666 27,332 Equipment 4,066 107 4,917 20 764 9,874 9,874 5,752 7,722 7,722 Education 1,970 Rent 6,000 6,000 6,000 63 Community care 153 80 5,140 38 5,474 5,474 1,873 708 2,581 2,581 Resident care Bad debt expense 1,534 1,534 1,534 764 588 1,352 1,352 Property taxes Interest 77 191 268 585 585 853 \$ 5,629,359 \$ 3,370,772 497,128 606,454 125,364 \$ 1,029,641 295,784 354,416 650,200 \$ 6,279,559 **Total expenses**

FREDERICK RESCUE MISSION, INC. & SUBSIDIARIES Consolidated Statement of Functional Expenses Year Ended December 31, 2023

Program services Supporting services Total **Changed Life** Total functional Community Rescued Management Total **Food Service** Recovery **Faith House** Outreach **Treasures Program** and general **Fundraising** Supporting expenses **Expenses:** Food and kitchen supplies \$ 2,154,924 \$ \$ \$ \$ 2,154,924 \$ \$ \$ 2,154,924 - \$ - \$ 480,977 Salaries 205,198 325,035 63,036 139,653 1,213,899 196,625 116,642 313,267 1,527,166 Clothing 678,239 678,239 678,239 264,704 Payroll taxes and employee benefits 110,156 50,646 65,520 9,504 28,878 41,860 32,418 74,278 338,982 Depreciation and amortization 178,950 60,031 55,127 2,427 15,361 311,896 1,488 4,514 6,002 317,898 Utilities 77,836 44,818 2,009 2,559 152,667 3,206 3,448 159,321 25,445 6,654 53,681 Repairs and maintenance 30,891 27,880 398 19,391 132,241 704 617 1,321 133,562 Travel 53,008 12,259 2,920 52,264 120,451 120,451 32,355 32,355 Lease expense 32,355 Fundraising events 63,705 63,705 63,705 Information technology 10,273 12,608 15,719 2,265 5,154 46,019 2,394 8,900 11,294 57,313 Insurance 17,822 14,464 14,161 1,306 2,940 50,693 3,787 2,242 6,029 56,722 Promotion 1,996 781 911 174 477 4,339 33,045 33,045 37,384 357 Professional fees 1,409 449 86 208 2,509 56,246 37,107 16,630 53,737 Program activities and events 4,284 12,052 1,899 33,232 829 52,296 52,296 Supplies 7,651 2,520 3,134 1,152 4,127 18,584 1,913 12,450 14,363 32,947 Training and meetings 8,112 3,546 5,971 1,443 2,399 21,471 450 1,455 1,905 23,376 Newsletter and website 2,713 1,239 5,899 1,062 236 649 5,898 5,898 11,797 Equipment 19,880 4,852 3,856 405 10,716 39,709 247 87 334 40,043 496 3,807 3,807 Education 3,311 Rent 32,518 6,000 38,518 38,518 45 53 4,179 4,421 4,421 Community care 116 28 Resident care 5,334 2,607 7,941 7,941 764 588 1,352 Property taxes 1,352 286 409 91 91 500 Interest 123 \$ 3,248,661 465,662 553,296 121,852 969,872 \$ 5,359,343 289,872 302,051 \$ 591,923 \$ 5,951,266 \$ **Total expenses**

FREDERICK RESCUE MISSION, INC. & SUBSIDIARIES Consolidated Statement of Cash Flows Years Ended December 31, 2024 and 2023

| | 2024 | 2023 |
|---|-------------------|---------------------|
| Cash flows from operating activities: | | |
| Change in net assets | \$ (327,238) | \$ 53,701 |
| Adjustments to reconcile change in net assets to | | |
| net cash provided by (used in) operating activities: | 206 216 | 206 526 |
| Depreciation | 286,316 | 306,526 |
| Amortization of website development costs | 6,167 | 8,498 |
| Amortization of right-of-use asset - operating lease | 69,023 | 27,693 |
| Amortization of right-of-use asset - finance lease Realized and unrealized gain on investments | 5,055 | 2,874 |
| Capital asset donations | (79,969) | |
| Bad debts | - 1,534 | (57,209) |
| Changes in assets and liabilities: | 1,334 | _ |
| - | 10.001 | (12.007) |
| Accounts receivable | 19,801 | (13,097) |
| Unconditional promises to give | (12,553) 9,404 | 123,500 (28,842) |
| Inventory Proposid expenses and deposits on fixed assets | 20,196 | |
| Prepaid expenses and deposits on fixed assets Deposits | 20,196 | (16,597) (5,605) |
| Accounts payable | (20,994) | (16,585) |
| Accrued expenses | 10,932 | 25,254 |
| Amounts due to residents | (1,160) | (326) |
| Operating lease liability | (67,683) | (26,744) |
| | | |
| Net cash provided by (used in) operating activities | (81,169) | 315,487 |
| Cash flows from investing activities: | | |
| Purchases of property and equipment | (197,165) | (327,790) |
| Construction in progress costs | (232,346) | |
| Proceeds from sales of investments | 1,277,649 | 444,635 |
| Purchases of investments | (1,326,754) | (462,684) |
| Net cash used in investing activities | (478,616) | (345,839) |
| Cash flows from financing activities: | | |
| Reduction of finance lease liability | (4,923) | (3,315) |
| · | | |
| Net cash used in financing activities | (4,923) | (3,315) |
| Net decrease in cash, cash equivalents, | | |
| and restricted cash | (564,708) | (33,667) |
| Cash, cash equivalents, and restricted cash: | | |
| Beginning of the year | 1,644,863 | 1,678,530 |
| | | · · · · · · |
| End of the year | \$ 1,080,155 | \$ 1,644,863 |
| Non-cash investing and financing transactions: | | |
| Purchase of equipment with capital lease | \$ - | \$ 11,898 |
| Donated property and equipment and related services | \$ - | |
| Donated property and equipment and related services | - | \$ 57,209 |
| Supplemental disclosures of cash flow information: | | |
| Cash paid for interest | <u>\$ 853</u> | <u>\$ 500</u> |
| | | |

Note 1 - Nature of Organization and Summary of Accounting Policies:

Nature of activities:

Frederick Rescue Mission, Inc. and Subsidiaries (the Organization) is a Christ-centered ministry whose vision is to change lives now and for eternity. The Organization's mission is to rescue people from hunger, poverty, and chemical addiction through Christ's Love. Services are provided within Frederick County, Maryland, and operations are funded through cash and in-kind contributions, special events, and textile sales.

The Bread of Life Food Ministries provide meals and groceries to anyone in need. The Organization serves warm and nutritious meals for breakfast and lunch 365 days a year. The Organization's Food Distribution Center offers individuals and families the ability to receive food from a selection of meat, bread, produce, dairy and other grocery items to take home and provide for themselves and their families. Additionally, the Organization supplies food for food banks, churches, ministries and other nonprofit organizations throughout Frederick County. The Organization receives food from Maryland Food Bank, local grocery stores, restaurants and other community partners five days a week for meals and for the Food Distribution Center.

The Changed Life Recovery Program is a Christ-centered residential recovery program designed to help men reclaim their lives over addiction and/or homelessness. The Organization hopes to restore residents back to their families and communities as upstanding, influential men, leading lives of integrity. The Changed Life Recovery Program is one year, split into a six-month residential period and a six-month transitional period. The men participate in Bible studies, recovery classes, work therapy, chapel and field trips. During the transitional period, men can work outside of the Organization, obtain higher education and/or work as an intern.

Faith House provides a loving, Christ-centered place for women and women with children experiencing homelessness. The program duration ranges from 90 to 270 days depending on the needs of the individual or family. The Faith House program meets physical, emotional and spiritual needs while promoting self-sufficiency. Each woman in the program has a personal development plan, which includes goals for employment and obtaining safe and affordable housing. The Organization owns an apartment building adjacent to the Faith House property used for the Faith House Transitional Living Program. Women and women with children who have successfully completed the Faith House program or a comparable program can live in an apartment for up to one year and continue to receive programming as they further their way to self-sufficiency.

The Organization operates several Community Outreach programs, including showers, health and hygiene care, haircuts, Bible studies and support groups. The Community Outreach program hosts a Summer Enrichment Camp every year, which involves games, Bible teaching, lunch and math and reading lessons for Frederick County students in need of support.

The Rescued Treasures program provides the community with free, gently-used clothing. Guests can schedule appointments to request needed items from a clothing storeroom adjacent to the Organization. All items distributed are donated to the Organization.

Note 1 - Nature of Organization and Summary of Accounting Policies (Continued):

Principles of consolidation:

The consolidated financial statements of Frederick Rescue Mission, Inc. (the Organization) include the activities of Frederick Rescue Mission, Inc. and its Subsidiaries: Faith House, LLC and Faith House of Frederick, LLC. All intra-entity transactions have been eliminated in consolidation.

Cash and cash equivalents:

The Organization considers all highly liquid instruments available for current use with an initial maturity of three months or less to be cash equivalents.

Investments:

Investments in marketable securities with readily determinable market values and all investments in debt and equity securities are valued at their market values, which is the market value based on quoted market prices, when available, or market prices provided by recognized broker-dealers, with gains and losses included in the consolidated statements of activities. Investment income is recorded as income with or without donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Unrealized gains and losses are included in the change in net assets in the accompanying consolidated statements of activities.

Donated securities are recognized at fair value upon receipt. Donated securities received near year end and not liquidated by December 31, are liquidated immediately after year end.

Accounts receivable:

Accounts receivable consist of amounts due from funding sources for recycling program revenue. The Organization considers accounts receivable to be fully collectible; accordingly, no allowance for credit losses is required.

Unconditional promises to give:

Contributions are recognized at their fair value when the donor makes a promise to give to the Organization that is, in substance, unconditional. Gains and losses from changes in fair value are included in the contributions line of the consolidated financial statements of activities. Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at fair value, which is measured as the present value of their future cash flows, as management believes that this is the most accurate method of reporting the receivables and related revenues. Annually, management uses an allowance method to estimate allowance for uncollectible promises to give. All unconditional promises were considered collectible within one year and no allowance or discount was necessary.

Note 1 - Nature of Organization and Summary of Accounting Policies (Continued):

Inventory:

Donated food inventory maintained by the Organization is stated at its estimated fair market value on the date received. Donated clothing inventory is stated at its estimated fair market value based on its estimated turnover.

Property and equipment:

The Organization capitalizes all property and equipment purchases over \$2,500. Property and equipment is depreciated using the straight-line method over the estimated useful life of each asset. Depreciation expense for the years ended December 31, 2024 and 2023 was \$297,538 and \$317,898, respectively.

Donations of property and equipment are recorded as revenue (support) at their estimated fair value at the date of donation. Such donations are reported as revenue (support) without donor restrictions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as revenue (support) with donor restrictions.

Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies net assets with donor restrictions to net assets without donor restrictions at that time.

Website development costs:

Website development costs are carried at cost, net of accumulated amortization. These costs are amortized using the straight-line method over the estimated useful life of the website of three years. Amortization expense totaled \$6,167 and \$8,499 for years ended December 31, 2024 and 2023, respectively.

Deferred revenue:

When funds from special events are received before the event occurs, the appropriate amount is recorded as deferred revenue until the related event is held. Amounts will typically be recognized within one year.

Net assets:

The Organization reports information regarding its financial position and activities according to two classes of net assets as follows:

<u>Net assets without donor restrictions</u> - Net assets without donor restrictions are resources that are currently available for support of the Organization's operations and are not subject to donor-imposed restrictions.

Note 1 - Nature of Organization and Summary of Accounting Policies (Continued):

<u>Net assets with donor restrictions</u> - Net assets with donor restrictions are resources that may be utilized only in accordance with the restricted purpose established by the donor. The restriction may require the passage of time or the occurrence of a specific event to trigger the release of the restriction. The Organization considers all contributions that are designated to a particular program to be transferred to net assets without donor restrictions when the terms of the restrictions have been met.

Contributions:

Contributions are recorded as support with or without donor restrictions, depending on the existence and/or nature of any donor restrictions. All contributions are considered to be available for use without donor restrictions unless specifically restricted by the donor. All donor-restricted contributions received that are designated for future periods or for specific purposes are reported as support with donor restrictions that increases net assets with donor restrictions. When a restriction expires in the fiscal year in which the contribution is recognized, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restriction.

All income, gains and losses recognized from the investment of contributions are recognized as unrestricted unless otherwise specified by the donor. Management has determined the Organization's contributions are considered nonexchange transactions, and therefore, are recognized when a promise to give becomes unconditional.

In-kind contributions:

Donated food and other donated goods are recorded at their estimated fair value as of the date of the donation. Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills that are performed by people with those skills and would otherwise be purchased by the Organization.

The estimated fair value techniques for donated goods and services are as follows:

| | Fair value techniques |
|----------------------------------|---|
| Food (utilized) | Estimated average wholesale price per pound for each food category and estimated value provided from third party |
| Clothing (monetized) | Based on actual sale price per pound of clothing as determined by third parties when excess clothing is sold immediately upon receipt |
| Clothing (utilized) | Estimated value of clothing by type based on two separate thrift pricing guides of established third parties |
| Professional services (utilized) | Estimated costs provided by third parties for services performed at reduced pricing |
| Rent (utilized) | Estimated by considering the State's historical assessment of the property and rental price per square foot of comparable properties |
| Other goods (utilized) | Estimated prices of similar services provided at the time of the contribution |

Note 1 - Nature of Organization and Summary of Accounting Policies (Continued):

Revenue recognition:

The Organization generates revenue from clothing and accessory sales and tickets and registrations for fundraising events. The Organization recognizes revenue when control of the clothing and accessories are shipped to the customer, in an amount that reflects the consideration expected in exchange for the goods. Tickets and registrations for fundraising events are recognized as revenue the date the event takes place.

The Organization accounts for a customer contract when both parties have approved the contract and are committed to perform their respective obligations can be identified, the contract has legal substance and it is at least probable that the Organization will collect the consideration to which it is entitled. Revenue is recognized upon the transfer of control of the promised goods and services to the customers.

Revenue from sales of clothing and accessories is billed when the goods are shipped and are generally due within 30 days. Tickets and registrations for special events are paid in advance and are recorded as deferred revenue until the event occurs.

The Organization has determined that contracts do not include a significant financing component. The Organization offers no warranties on its goods.

Functional expenses:

The costs of providing the various program and supporting services have been summarized on a functional basis in the statements of functional expenses. The consolidated statements of functional expenses present natural classification of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization. Most costs are direct charges to the relative programs and supporting services benefited. Certain costs are allocated by an estimated allocation of volunteer hours by program and public relation costs are allocated by a percentage of salary time by program.

Advertising:

The Organization expenses advertising costs as they are incurred. Total advertising expenses were \$17,062 and \$9,585 for the years ended December 31, 2024 and 2023, respectively.

Tax-exempt status:

Frederick Rescue Mission, Inc. is incorporated under the laws of the State of Maryland as a nonprofit organization. Frederick Rescue Mission, Inc. has elected under provisions of Internal Revenue Code (IRC) Section 501(c)(3) and state income tax statutes to be excluded from taxes on exempt function income. Faith House, LLC and Faith House of Frederick, LLC are disregarded entities for tax purposes as Frederick Rescue Mission, Inc. is the sole corporate member of both organizations. There is no unrelated business income for the years ended December 31, 2024 and 2023. The Organization follows accounting standards for dealing with uncertainty in accounting for income tax provisions.

Note 1 - Nature of Organization and Summary of Accounting Policies (Continued):

The Organization has determined that it does not have any material unrecognized tax benefits or obligations as of December 31, 2024 and 2023.

Tax returns are subject to examination by federal and state taxing authorities, generally for three years after filing. The Organization's returns for the years ended 2021 through 2023 are subject to such examination.

Leases:

The Organization assesses whether an arrangement qualifies as a lease (i.e., conveys the right to control the use of an identified asset for a period of time in exchange for consideration) at inception and only reassesses its determination if the terms and conditions of the arrangement are changed.

The Organization combines and accounts for lease and non-lease components as a single lease component for equipment leases. The discount rates related to the Organization's lease liabilities are generally based on estimates of the Organization's incremental borrowing rate, as the discount rates implicit in the Organization's leases cannot be readily determined.

Operating lease expense is recognized on a straight-line basis over the lease term. The Organization has elected the short-term lease exceptions to not recognize leases with a lease term of 12 months or less on the consolidated Statements of Financial Position.

Estimates:

Management uses estimates and assumptions in preparing the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities and the reported revenues and expenses. Actual results could vary from the estimates that were used.

Note 2 - Concentration of Credit Risk:

The Organization maintains its cash deposits in a financial institution located in Frederick, Maryland. Cash deposits are insured by the Federal Deposit insurance Corporation (FDIC) up to \$250,000. As of December 31, 2024 and 2023, the Organization had \$230,230 and \$261,056 in excess of insured limits.

Note 3 - Financial Assets and Liquidity Resources:

The following reflects the Organization's financial assets, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of December 31:

| | 2024 | 2023 |
|--|-----------------|-----------------|
| Cash and cash equivalents | \$ 1,080,155 | \$ 1,644,863 |
| Investments | 907,427 | 778,353 |
| Accounts receivable | 17,360 | 38,695 |
| Unconditional promises to give | 30,553 | 18,000 |
| Financial assets as of December 31 | 2,035,495 | 2,479,911 |
| Less those unavailable for general expenditures within one year, due to: | | |
| Contractual or donor-imposed restrictions: | | |
| Residents' savings accounts | (3,031) | (3,757) |
| Board designated, quasi-endowment fund, primarily for long-term investing | (40,657) | (35,147) |
| Financial assets available to meet cash needs for general expenditures within one year | \$ 1,991,807 | \$ 2,441,007 |

As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due. Additionally, the Organization has a quasi-endowment of \$40,657 and \$35,147 as of December 31, 2024 and 2023, respectively. Although the Organization does not intend to spend from its quasi-endowment other than amounts appropriated for general expenditures as part of its annual budget approval and appropriation process, amounts from its quasi-endowment could be made available if necessary. The Board of Directors has also designated \$830,000 as of December 31, 2024 and 2023, respectively, as a reserve fund to hold three months of operating expenses. As this fund is to be used to provide liquidity to the Organization, the fund has been included in financial assets available to meet cash needs for general expenditures within one year.

Note 4 - Quasi-Endowment Fund:

The Organization's Board of Directors oversees a quasi-endowment fund with the Community Foundation of Frederick County (the Foundation). The original contribution was \$5,000. The purpose of this fund is to provide operational support to the Organization. It was the intent of the Board of Directors that no distributions from the fund shall be made until the market value of the fund reaches \$25,000, which occurred in 2011.

The agreement with the Foundation was revised to release the restriction and allow for distributions at the request of the Organization. There were no distributions made during the years ended December 31, 2024 and 2023.

Note 4 - Quasi-Endowment Fund (Continued):

The Foundation has the right to accept subsequent contributions to the fund from the Organization and other individuals, corporations, associations, trusts, partnerships and other entities. Should the Organization cease to exist, the fund shall be used to support another charitable organization with goals similar to those of the Organization.

Composition of and changes in endowment net assets were as follows for the years ended December 31:

| | 2024 | 2023 |
|--|--------------|--------------|
| Investment, quasi-endowment, beginning of year | \$ 35,147 | \$ 32,550 |
| Investment income: | | |
| Interest and dividends, net | 2,638 | 923 |
| Net appreciation | 872 | 1,674 |
| | 3,510 | 2,597 |
| Principal additions | 2,000 | |
| | | |
| Investment, quasi-endowment, end of year | \$ 40,657 | \$ 35,147 |

Note 5 - Investments:

Investment income, net was comprised of the following for the years ended December 31:

| | 2024 | 2023 |
|------------------------|---------------|---------------|
| Interest and dividends | \$ 91,303 | \$ 73,770 |
| Realized gain (loss) | 84,382 | (35,645) |
| Unrealized gain (loss) | (4,413) | 103,199 |
| | 171,272 | 141,324 |
| Less: investment fees | (8,840) | (7,364) |
| | \$ 162,432 | \$ 133,960 |

Note 6 - Fair Value Measurements:

The Organization uses a framework for measuring fair value that prioritizes the inputs to valuation techniques used to measure fair value using a fair value hierarchy. The following are the major categories of assets measured at fair value on a recurring basis during the years ended December 31, 2024 and 2023: those using quoted prices in active markets for identical assets (Level 1); significant other observable inputs (Level 2) and significant unobservable inputs (Level 3). The Organization has no assets or liabilities categorized as Level 2.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Note 6 - Fair Value Measurements (Continued):

Following is a description of the valuation methodologies used for assets measured at fair value:

<u>Donated securities:</u> Valued at the quoted price in the active market for identical securities, a Level 1 input.

Stocks: Valued at the quoted price in the active market for identical securities, a Level 1 input.

<u>Exchange-traded funds (ETF's) and Closed-end funds (CEF's):</u> Valued at the quoted price in the active market for identical securities, a Level 1 input.

<u>Mutual funds:</u> Valued at the quoted price in the active market for identical securities, a Level 1 input.

<u>Beneficial interest in assets held by the Foundation (see Note 4):</u> Valued at amounts reported directly by the Foundation, a Level 3 input. The Organization believes this method appropriately values the beneficial interest.

<u>Unconditional promises to give:</u> The carrying amount of unconditional promises to give from individuals is reduced by a valuation allowance of 5%. Unconditional promises to give from charitable foundations are deemed to be fully collectible; therefore, no valuation allowance is deemed necessary for Foundation pledges. This reflects the Organization's best estimate of collectability, determined principally on the basis of historical experience while also recognizing the good faith and reliability of its donors, a Level 3 input.

The preceding methods described may produce a fair value calculation that may not be indicative of the net realizable value or reflective of future fair values.

The following table sets forth by level, within the fair value hierarchy, the Organization's assets measured at fair value as of December 31, 2024:

| | Level 1 | Level 3 | Total |
|---|---------------|--------------|---------------|
| Beneficial interest in assets held by the Foundation Equity securities: | \$ - | \$ 40,657 | \$ 40,657 |
| Mutual funds | 549,763 | - | 549,763 |
| ETF's and CEF's | 317,007 | - | 317,007 |
| Unconditional promises to give | | 30,553 | 30,553 |
| | \$ 866,770 | \$ 71,210 | \$ 937,980 |

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Note 6 - Fair Value Measurements (Continued):

The following table sets forth by level, within the fair value hierarchy, the Organization's assets measured at fair value as of December 31, 2023:

| | Level 1 | Level 3 | Total |
|--|---------------|--------------|---------------|
| Beneficial interest in assets held by the Foundation | \$ _ | \$ 35,147 | \$ 35,147 |
| Equity securities: | | | |
| Mutual funds | 463,367 | - | 463,367 |
| ETF's and CEF's | 178,893 | - | 178,893 |
| Stocks | 95,883 | - | 95,883 |
| Stocks | 5,063 | - | 5,063 |
| Unconditional promises to give | _ | 18,000 | 18,000 |
| | | | |
| | \$ 743,206 | \$ 53,147 | \$ 796,353 |

The changes in level 3 investments consist of the following;

| | Beneficial Interest | conditional nises to Give | Total |
|------------------------|------------------------|------------------------------|--------------|
| December 31, 2023 | \$ 35,147 | \$ 18,000 | \$ 53,147 |
| Additions | 2,000 | 20,553 | 22,553 |
| Investment income, net | 3,510 | - | 3,510 |
| Payments received | _ | (8,000) | (8,000) |
| December 31, 2024 | \$ 40,657 | \$ 30,553 | \$ 71,210 |

| | Beneficial Interest | nconditional omises to Give | Total |
|------------------------|------------------------|--------------------------------|---------------|
| December 31, 2022 | \$ 32,550 | \$ 141,500 | \$ 174,050 |
| Additions | - | 18,000 | 18,000 |
| Investment income, net | 2,597 | - | 2,597 |
| Payments received | | (141,500) | (141,500) |
| December 31, 2023 | \$ 35,147 | \$ 18,000 | \$ 53,147 |

Note 7 - Commitments:

Operating lease commitment:

During the year ended December 31, 2023, the Organization entered into a lease agreement for warehouse space. The lease agreement began on August 1, 2023, requires minimum monthly payments of \$6,281 with annual escalations of 3%, and expires on July 31, 2026 with an option to renew.

Rent expense under the lease agreement was \$77,652 and \$32,355 for the years ended December 31, 2024 and 2023, respectively.

The remaining lease term is 19 months and the discount rate is 5.5%.

Note 7 - Commitments (Continued):

Future maturities of the operating lease liability as of December 31, 2024 are as follows:

| Year Ending December 31, | |
|------------------------------|---------------|
| 2025 | \$ 78,598 |
| 2026 | 46,641 |
| | 125,239 |
| Less: present value discount | (5,596) |
| | |
| | \$ 119,643 |

Finance lease commitment:

The Organization leases four copiers under separate non-cancellable finance leases expiring between August 2025 and November 2028 with monthly payments ranging from \$82 to \$227.

The weighted-average remaining lease term is 36 months and the weighted average discount rate is 5.40%.

Future maturities of the finance lease liabilities as of December 31, 2024 are as follows:

| Year Ending December 31, | |
|--------------------------|--------------|
| 2025 | \$ 5,329 |
| 2026 | 3,717 |
| 2027 | 2,870 |
| 2028 | 2,356 |
| | 14,272 |
| Less: interest | (1,222) |
| | |
| | \$ 13,050 |

Note 8 - Net Assets, Restrictions and Designations:

Board Designated Net Assets:

The Board of Directors established a reserve fund with the goal of having three months of operating costs in the reserve fund. As of December 31, 2024 and 2023, the reserve fund was \$830,000.

The Organization's Board of Directors oversees a quasi-endowment fund with the Foundation, as further described in Note 4. The Board of Directors approves any draws on the quasi-endowment fund. As of December 31, 2024 and 2023, the quasi-endowment fund had investment balances of \$40,657 and \$35,147, respectively.

Note 8 - Net Assets, Restrictions and Designations (Continued):

Donor-Restricted Net Assets:

Donor-restricted net assets were available for the following purposes as of December 31:

| | 2024 | | 2023 |
|-----------------------------|--------------|----|--------|
| Diapers | \$ 12,014 | \$ | 16,573 |
| Faith House furniture | 6,000 | | - |
| Food service - FDC Kid Zone | | _ | 1,200 |
| | \$ 18,014 | \$ | 17,773 |

Note 9 - In-Kind Contributions:

For the years ended December 31, 2024 and 2023, in-kind contributions recognized within the consolidated statements of activities included:

| | | | | 2024 | | | |
|--|--------------------|-------------------------|------------------------|--|--------------------|---------------------------|--------------|
| | Food (Utilized) | Clothing (Monetized) | Clothing (Utilized) | Professional Services (Utilized) | Rent (Utilized) | Other Goods (Utilized) | Total |
| Program services: | | | | | | | |
| Food Service | \$ 2,084,507 | \$ - | \$ - | \$ - | \$ - | \$ 17 | \$ 2,084,524 |
| Changed Life Recovery | - | - | - | - | - | 870 | 870 |
| Faith House | - | - | - | - | - | 435 | 435 |
| Community Outreach | - | - | - | 4,857 | - | 292 | 5,149 |
| Rescued Treasures | | 231,634 | 733,116 | | | | 964,750 |
| | 2,084,507 | 231,634 | 733,116 | 4,857 | - | 1,614 | 3,055,728 |
| Supporting services: | | | | | | | |
| Management and general | - | - | - | 2,668 | - | - | 2,668 |
| Fundraising | | | | 12,060 | | | 12,060 |
| | | | | 14,728 | | | 14,728 |
| | \$ 2,084,507 | \$ 231,634 | \$ 733,116 | \$ 19,585 | <u> </u> | \$ 1,614 | 3,070,456 |
| Capitalized property, equipmer Change in food and clothing in | | services | | | | | - (9,404) |
| Total in-kind contributions | | | | | | | \$ 3,061,052 |

Note 9 - In-Kind Contributions (Continued):

| | | | | 2023 | | | | |
|--|--------------------|------------------------|------------------------|------------------------|--------------------|---------------------------|--------------|--|
| | Professional | | | | | | | |
| | Food (Utilized) | Clothing (Monetized | Clothing (Utilized) | Services (Utilized) | Rent (Utilized) | Other Goods (Utilized) | Total | |
| Program services: | | | | | | | | |
| Food Service | \$ 1,982,381 | \$ - | \$ - | \$ 4,452 | \$ 30,000 | \$ - | \$ 2,016,833 | |
| Community Outreach | - | - | - | - | - | 5,075 | 5,075 | |
| Rescued Treasures | | 234,621 | 678,239 | | | | 912,860 | |
| | 1,982,381 | 234,621 | 678,239 | 4,452 | 30,000 | 5,075 | 2,934,768 | |
| Supporting services: | | | | | | | | |
| Management and general | - | - | - | 7,500 | - | - | 7,500 | |
| Fundraising | - | - | - | 14,568 | - | 620 | 15,188 | |
| | | - | | 22,068 | | 620 | 22,688 | |
| | | | | | | | | |
| | \$ 1,982,381 | \$ 234,621 | \$ 678,239 | \$ 26,520 | \$ 30,000 | \$ 5,695 | 2,957,456 | |
| Capitalized property, equipment, and related services 57,209 | | | | | | | 57,209 | |
| Change in food and clothing in | | | | | | | 28,842 | |
| Total in-kind contributions | | | | | | | \$ 3,043,507 | |

Note 10 - Retirement Plan:

The Organization operates a SIMPLE IRA retirement plan for the benefit of its employees. The plan covers substantially all employees. Employees may contribute a portion of their compensation not to exceed the limits of the plan. The Organization would match the employees' elective deferral up to a limit of 3% of the employee's salary. Beginning in 2024, the Organization will match the employees' elective deferral up to a limit of 4% of the employee's salary. The Organization contributed \$46,915 and \$31,441 for the years ended December 31, 2024 and 2023, respectively.

Note 11 - Subsequent Events:

In preparing these consolidated financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through April 24, 2025, the date the consolidated financial statements were available to be issued. There were no events or transactions requiring disclosure.